



Thinking Ahead  
Moving Forward~

# Quarterly Newsletter

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### ASF Offices

#### Corporate Office

Mobile, Alabama  
(251) 287-8150

Atlanta, Georgia  
(404) 592-1771

Dedicated— Atlanta  
(251) 287-8131

Dallas, Texas  
(972) 225-0550

Houston, Texas  
(281) 254-1589

Charleston, SC  
(843) 376-1696

Chicago, Illinois  
(815) 207-7791

Mobile, Alabama  
(251) 287-8173

Memphis, Tennessee  
(901) 881-0081

Norfolk, Virginia  
(757) 955-2236

Savannah, Georgia  
(912) 335-3894

## The First Edition



Michael Smith, President

Welcome to the first edition of ASF Intermodal's new quarterly employee and contractor newsletter!

A little over three years in to the non-stop growth and expansion that we've enjoyed, it seems like a great time to start sending out regular internal updates. What better way to recognize your accomplishments as part of the ASF Intermodal team while sharing important company and industry information?

When reflecting back of the last few years – from hauling our first load in February of 2011 to passing the 100 truck milestone less than a year later, and now crossing the benchmark of 300 trucks, it occurs to me that the major factor contributing to ASF's growth and success – and what really makes us stand out from the competition – is all of you.

The ASF Intermodal team is truly amazing. Our team members seem to always keep a positive and winning attitude, and they treat the company and its performance as if it were their own. The overwhelming support of our customers and our contractor fleet has allowed us to thrive and grow, even in the challenging economic environment of the last few years.

### Key Accomplishments

- ⇒ After starting with just two locations in 2011, we now have nine terminals across seven states
- ⇒ Our southeastern presence has expanded into the Midwest and major Texas markets
- ⇒ Our driver fleet consists of more than 300 contractors
- ⇒ We have more than 50 office associates

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*'President's Welcome Continued'*

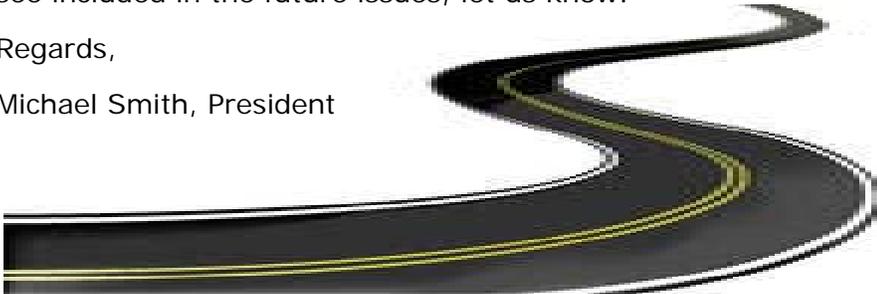
**Exciting Future**

- ⇒ We are exploring the possibility of strategically expanding into even more markets and states
- ⇒ We are thrilled to announce a significant investment in our own chassis, a new area for ASF that will ensure that our contractors have excellent an safe equipment, as well as allowing for even better service to customers

It's been an exciting few years – sometimes a bit of a wild ride – and none of it would have been possible without you. I am absolutely honored to lead such a great group of individuals. Enjoy this first edition of the ASF Intermodal News – and if you have suggestions for features that you'd like to see included in the future issues, let us know!

Regards,

Michael Smith, President



## Contractor News

### Medical Certificate Changes for CMV Drivers

As of May of 2014, driver medical exams can only be completed by Certified Medical Examiners (MEs) who are listed on the National Registry maintained by the Federal Motor Carrier Safety Administration (FMCSA).

The purpose of the registry is to ensure that doctors who provide medical certificates are certified as having the knowledge necessary to determine

if a driver can safely handle the medical demands of driving a CMV.

The doctor that you're used to seeing for your interstate commercial vehicle (CMV) medical exam just might not be able to provide you with a medical certificate any more. #

Visit <https://nationalregistry.fmcsa.dot.gov/NRPublicUI/Drivers.seam> to find a Certified ME in your area. You can search by city and state, or by distance surrounding a particular zip code. If you want to find out if your doctor is in the registry, click 'Advanced Search' and enter the healthcare

provider's name and other relevant information.



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*'Contractor News Continued'*

**Filing Your Medical Card**



Remember that you must file your current medical card with the state where your CDL was issued. Serious consequences can apply – up to cancellation of driving privileges – if you don't keep a current medical card on file.

While filing procedures and requirements vary from one state to another, one thing is true in every state – ASF Intermodal cannot file your medical card for you. Each driver must handle his or her own filing.

For details on how to submit your medical card to your state's drivers' license agency, see

<http://www.fmcsa.dot.gov/sites/fmcsa.dot.gov/files/docs/Med-Cert-State-Instructions-FINAL.pdf>.

**Compliance Reminder:  
HOS Rest Break Rule**

The Hours of Service (HOS) rest break rule has been in effect for almost a year – since July of 2013 – so it should be 'second nature' by now.

Under this rule, drivers must take an off-duty or sleeper berth rest period of at least 30 minutes every eight hours. This time must be logged as "off duty" time. It is not acceptable to log the time as "on duty not driving."

The Rest Break rule specifically states that a driver "May drive only if 8 hours or less have passed since end of driver's last off-duty or sleeper berth period of at least 30 minutes."

See <https://cms.fmcsa.dot.gov/regulations/hours-service/summary-hours-service-regulations> for more details, as well as information about other HOS regulations.

**Now Available: elogs**

While all drivers aren't required to utilize elogs, using one can be to your advantage. Using an eelog device eliminates the possibility of a driver failing a roadside inspection due to hours of service violations and minimizes the paperwork required.

If you're interested in using an eelog, contact Amanda Hall ([ahall@asfintermodal.com](mailto:ahall@asfintermodal.com)) or your terminal manager. The cost is only \$10 per week. Set up and instruction is very simple and takes only about ten minutes with no permanent installation hardware required.

**Our Mission Statement**

ASF Intermodal strives to be the company of choice for Intermodal drayage by fostering a collaborative environment of partnerships, teamwork, and creativity. Our goal is to consistently deliver a competitive advantage to our customers through innovative and customized solutions which adds value and sets them apart from their competitors



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'Contractor News Continued'

**Referral Program**

We are always looking for great contractors – and we'll reward you for referring other drivers you know who join the ASF Intermodal team. The current referral program includes:



- ⇒ Charleston - \$750 sign on and \$750 referral
- ⇒ Chicago - \$1000 sign on and \$1000 referral
- ⇒ Savannah - \$750 sign on and \$750 referral
- ⇒ Mobile - \$500 referral
- ⇒ Atlanta - \$500 referral
- ⇒ Houston - \$500 referral
- ⇒ Dedicated - \$500 referral
- ⇒ Dallas - \$500 referral
- ⇒ Memphis - \$500 referral
- ⇒ Norfolk - \$500 referral

Note: Referral program may change at any time. Referral fees are split; the first payment is made on the 1<sup>st</sup> settlement after the new driver begins driving and the second one is made 45 days later if the new driver is still contracted with ASF.

**Contractors  
of the  
Month**

Contractors recently recognized for outstanding accomplishments include:

**March 2014**

- Mobile:* Eugene McClain
- Norfolk:* Thomas Lesner
- Chicago:* Mark Obrochta
- Savannah:* Leon Johnson
- Charleston:* Robert Scott

**February 2014**

- Mobile:* Margaret Russell
- Norfolk:* Richard Parsynski
- Houston:* Santos Castro
- Charleston:* Jessie Slater
- Chicago:* Konrad Plata
- Savannah:* Harry Carr



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*'Contractor News Continued'*



**Contractor Birthdays**

The following contractors celebrate birthdays during June, July and August.

**June**

Castro, Santos  
Steadman, Darrius  
Marrow, Robert  
Gutierrez, Nelson  
McCray, Herbert  
Samano, Guillermo

Salgado, Manuel  
Archer, Ray  
Gause, Anthony  
Garcia, David  
Greenfield, Leonard  
White, Clifton

Lessing, Luis  
Shaw, Thomas  
Powers, Ian  
Robinson, Keithon  
Macks, Kenneth

**July**

Callaham, Kelvin  
Alkhafaji, Emad  
Rider, Rick  
Lawrence, Anthony  
Hamby, Douvhn  
Berry, Thomas  
Gaines, Willie  
Ailsworth, Steve  
Goodwin, James

Buentello, Nolberto  
Hull, David  
Leeds, Richard  
Molina, Lorenzo A  
Rone, Mark  
Colon, Eustaquio  
Obrachta, Mark  
Gomez, Rolando  
Escobar, Rene

Rios, Vicente  
Lemus, Henry G.  
Granados, Conrado  
Wiggins, Floyd  
Wiggins, James  
Harris, Terrance  
Melgar, Hector  
Cleveland, James  
Davis, Frank

**August**

Floyd, Terrance  
Soyinka, Jabari  
Sheff, Nathaniel  
Ratliff, David James  
Goodwin, Robert  
Walker, Ernest  
Wiggins, Renee  
Williams, John  
Kelly, Alex  
Carr, Harry

Rosa, Geovanny  
Watson, Quinton  
Roberts, Joshua  
Williams, Terry  
Jacoby, Karla  
Trotter, Jamie  
Middleton, Luke  
Shuler, John  
Reynolds, Russell  
Lastre-Rivera, Neovanis

Thompson, John  
Howard, Jackie  
Rice, Vincent  
Hamby, Darrell  
Phillips, Darrell  
Davis, Richard  
Corado, Jose  
Harbin, George



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## Employee News

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### In The Spotlight

*Meet Tonyia A. Percy*



Tonyia works in the Accounting department and is one of the points of contact for contractors, so many of you are quite familiar with her by phone and email!

Tonyia's responsibilities include contractor settlements, issuing TCH money codes, detention, per diem and chassis invoices. Her role is to keep operations flowing smoothly for the benefit of contractors, customers, and ASF overall. She says that best thing you can do to help her out and make things flow smoothly for everyone is to be sure to respond to requests promptly – within 24 hours.



Employees recently named Associate of the month include:

**March 2014**

Shannon Nigg

**February 2014**

JoAnne Darrow



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*'Employee News Continued'*



**Employee Birthdays**

The following employees celebrate birthdays during June, July and August.

**June**

- Smotherman, Suzanne
- Fileccia, Michelle
- Choate, Vickie
- Griggs, Amanda

**July**

- Stevens, Robbin
- Judge, Rachel
- Glenn, Wade
- Pena, Estrella
- Smith, Michael
- Woodham, Jacquelyn

**August**

- Smith, Lauren
- Hory, Jessie
- McPhillips, Tom
- Pound, Rick



**Employee Anniversaries**

Employees celebrating anniversaries during June, July and August include:

**June**

- Hales, Brandon - 1 year
- Shane, Christy - 1 year

**July**

- Judge, Rachel - 2 years
- Percy, Tonyia - 2 years
- Stauter, Betty - 2 years
- McClinton, Christina - 1 year

**August**

- Choate, Vickie – 3 years
- Hall, Amanda – 3 years
- Chavarry, Alexander - 2 years
- Rupe, Tina - 2 years
- Dougherty, Rebecca - 1 year
- Lipham, Shannon - 1 year
- Oakley, Denise - 1 year

